

## Message Text

UNCLASSIFIED

PAGE 01 LAGOS 07193 271730Z  
ACTION AF-10

INFO OCT-01 ISO-00 EB-07 /018 W  
-----100768 271903Z /43  
R 271554Z JUN 77  
FM AMEMBASSY LAGOS  
TO USDOC WASHDC  
INFO SECSTATE WASHDC 1942

UNCLAS LAGOS 7193

E.O. 11652: NA  
TAGS: BEXP, NI  
SUBJ: LAGOS INTL. TRADE FAIR: AMBASSADORIAL INITIATIVE

REF: STATE 147091

1. OIL COMPANIES: WE SEE NO DIFFICULTY IN APPROACHING LOCAL REPRESENTATIVES AND WILL DO SO. ADVISE ANY SPECIAL TERMS WE CAN OFFER, I.E., SPECIAL PRICE, LESS THAN STANDARD SIZE BOOTH FOR PURELY INFORMATION EXHIBIT, ETC.

2. NIGERIAN AGENTS: WHILE LOCAL REPS OIL COMPANIES CAN MAKE SUCH DECISIONS, OPOSITE APPLIES TO FIRMS REPRESENTED BY NIGERIAN AGENTS. NO RPT NO AMERICANS IN SUCH FIRMS. CATERPILAR AGENT HAS ALREADY REFUSED PARTICIPATE USDOC PAVILION. THESE FIRMS PROBABLY WOULD RESPOND TO INSTRUCTIONS FROM HEAD OFFICE IN U.S. THEREFORE SUGGEST USDOC ASK HEAD OFFICES TO INSTRUCT DISTRIBUTORS TO PARTICIPATE AND OFFER HELP WITH PARTICIPATION FEE. SINCE AMERICAN CONTENT REQUIREMENT WILL CAUSE PROBLEMS MANY CASES, HOME OFFICE INSTRUCTIONS SHOULD SPECIFY EQUIPMENT WHICH MEETS REQUIREMENT.  
EASUM

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NNN

## Message Attributes

**Automatic Decaptioning:** X  
**Capture Date:** 01-Jan-1994 12:00:00 am  
**Channel Indicators:** n/a  
**Current Classification:** UNCLASSIFIED  
**Concepts:** n/a  
**Control Number:** n/a  
**Copy:** SINGLE  
**Sent Date:** 27-Jun-1977 12:00:00 am  
**Decaption Date:** 01-Jan-1960 12:00:00 am  
**Decaption Note:**  
**Disposition Action:** n/a  
**Disposition Approved on Date:**  
**Disposition Case Number:** n/a  
**Disposition Comment:**  
**Disposition Date:** 01-Jan-1960 12:00:00 am  
**Disposition Event:**  
**Disposition History:** n/a  
**Disposition Reason:**  
**Disposition Remarks:**  
**Document Number:** 1977LAGOS07193  
**Document Source:** CORE  
**Document Unique ID:** 00  
**Drafter:** n/a  
**Enclosure:** n/a  
**Executive Order:** N/A  
**Errors:** N/A  
**Expiration:**  
**Film Number:** D770229-0458  
**Format:** TEL  
**From:** LAGOS  
**Handling Restrictions:** n/a  
**Image Path:**  
**ISecure:** 1  
**Legacy Key:** link1977/newtext/t19770617/aaaaaonu.tel  
**Line Count:** 43  
**Litigation Code IDs:**  
**Litigation Codes:**  
**Litigation History:**  
**Locator:** TEXT ON-LINE, ON MICROFILM  
**Message ID:** b3c97e76-c288-dd11-92da-001cc4696bcc  
**Office:** ACTION AF  
**Original Classification:** UNCLASSIFIED  
**Original Handling Restrictions:** n/a  
**Original Previous Classification:** n/a  
**Original Previous Handling Restrictions:** n/a  
**Page Count:** 1  
**Previous Channel Indicators:** n/a  
**Previous Classification:** n/a  
**Previous Handling Restrictions:** n/a  
**Reference:** 77 STATE 147091  
**Retention:** 0  
**Review Action:** RELEASED, APPROVED  
**Review Content Flags:**  
**Review Date:** 09-Nov-2004 12:00:00 am  
**Review Event:**  
**Review Exemptions:** n/a  
**Review Media Identifier:**  
**Review Release Date:** n/a  
**Review Release Event:** n/a  
**Review Transfer Date:**  
**Review Withdrawn Fields:** n/a  
**SAS ID:** 2028522  
**Secure:** OPEN  
**Status:** NATIVE  
**Subject:** LAGOS INTL. TRADE FAIR: AMBASSADORIAL INITIATIVE  
**TAGS:** BEXP, NI  
**To:** COM  
**Type:** TE  
**vdkgvwkey:** odbc://SAS/SAS.dbo.SAS\_Docs/b3c97e76-c288-dd11-92da-001cc4696bcc  
**Review Markings:**  
Margaret P. Grafeld  
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US Department of State  
EO Systematic Review  
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